## Providence Lacquer & Supply Centre, Inc.

# NEWS

### Quarter 2, 2008



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# About Providence Lacquer & Supply Centre, Inc.

Providence Lacquer is one of the most progressive and respected PBE Jobbers in New England. It is a family business that was started in 1948 by Fredrick (Red) and Silvia Kafrissen. The Kafrissen's owned the company until 1980 when they sold it to Benny DiCaprio, one of the companies long time employees. In 1985, Benny went into semi-retirement and transferred the control of the corporation to Brian Keough and Peter Kilkenny.

**Providence Lacquer** is unlike any other Jobber. We have a Management team that combines PBE expertise with backgrounds in business disciplines including marketing, advertising, finance and more. We focus on bringing the best new products and programs to our customers.

We continue to upgrade every process so we can add even more value for our customers. We are committed to our business and to yours, and we recognize that our growth will only come from helping your business grow.

#### Providence Lacquer Is Your #1 Choice For All Your PBE Needs!

- \* Over 3,500 Items In Stock
- \* Over 75 Manufacturer Lines
- \* Full Line of HMG Marine
- \* Full Line of DuPont and Standox
- \* Full Line of Norton Abrasives
- \* Competitive Prices!
- \* Free e-mail newsletter and specials
- \* Free Delivery\*
- \* 2 locations
- \* Easy access from the highway
- \* Informative Website
- \* Access Major Manufacturer Websites
- \* Dedicated Customer Service

#### "If you are not already doing business with US, we want <u>YOU</u> as a customer!"

### **Providence Lacquer 4<sup>th</sup> Annual Charity Golf Tournament**

Providence Lacquer announces its Charity Golf Tournament to be held Saturday, **June 28, 2008** at Cranston Country Club. Peter Kilkenny, said, "Everyone at Providence Lacquer is excited about our annual charity golf tournament. We want to show our customers that we really appreciate their business."

The tournament package includes lunch, 18 holes of golf, unlimited range balls, cart, dinner, plenty of door prizes and lots of fun. Cranston Country Club was designed by Geoffrey Cornish. It is a 18 hole championship course that turns an everyday round of golf into an uncommon experience. At Cranston Country Club you'll appreciate the meticulous attention they give their course. All proceeds will benefit "The imPOSSIBLE DREAM." "The imPOSSIBLE DREAM" is a charitable organization based out of Warwick, RI that makes dreams come true for chronically ill children.

This event is held in memory of Benny DiCaprio, '88.

For more information on the tournament, contact Peter Kilkenny at 401-943-1700.



### **2008 Providence Lacquer Trade Show**

Thank you to the hundreds of repair industry professionals that attended the 2008 Providence Lacquer Trade Show.

This was a show centered around YOU – The Repair Professional.

Some of the manufacturers and organizations that were in attendance were: DuPont, Standox, DuPont Marine Finishes, HMG Marine, I-CAR, Meguiars, DeVilbiss, SAS Safety,

SEM Products, Norton Abrasives, ABARI, SATA, Presta Products, Festool, MAS Epoxies, Blue Water Marine Paint, Ultratech, Kaesar Compressors, 3M and many more.

We hope to see you all at next year's show: May 2, 2009











# **Marine Finishes**

## Projects













# **Marine Finishes**

DuPont Marine Finishes offers a line of coatings for premium completion and refinishing of yachts and large pleasure crafts. These high-performance products deliver the outstanding results expected.

This new product offering consists of: a trowel-able epoxy fairing, an easy-to-use sprayable fairing, an epoxy surfacer, a polyurethane topcoat and in interior wood system. It also includes three cleaners: a solvent borne product, a solvent borne high-temperature cleaner and a low VOC waterborne cleaner. The DuPont<sup>™</sup> Imron® topcoat, available in factory packaged Snow White and Matterhorn White and a wide choice of custom colors, delivers outstanding appearance and excellent resistance to weather, humidity, chemicals and solvents. Imron®, a well-known brand name in the marine industry, had long been associated with exceptional gloss and color retention as well as outstanding durability.

#### **Exterior Products**



DuPont<sup>™</sup> 18545S<sup>™</sup> Epoxy Fairing Compound – convenient and easy-to-use, this trowelable filler has been developed for filling or fairing large surface imperfections in aluminum, steel, fiberglass or wooden marine vessels. DuPont<sup>™</sup> 18545S<sup>™</sup> can be applied up to 1" thick without sagging or shrinking during the curing process, and when cured, provides excellent sanding characteristics.



Corlar® 18510S<sup>™</sup> Epoxy Surfacer – a sanding epoxy primer – surfacer that provides a level, texture-free surface for single or multi-stage topcoats. Formulated to sand easily, Corlar® 18510S<sup>™</sup> provides productive dry times and excellent topcoat holdout.



Imron<sup>™</sup> MS600<sup>™</sup> Polyurethane Topcoat – this high-performance single stage polyurethane topcoat is an air dry product recommended for above the water line marine applications. Imron<sup>™</sup> MS600<sup>™</sup> delivers excellent appearance and durability as well as outstanding sag resistance. Easy to use and easy to repair, Imron<sup>™</sup> MS600<sup>™</sup> can be buffed and polished. Available in factory packaged whites and mixed colors.

#### Interior Wood Clear System



The DuPont Marine Interior Wood Cabinetry Finishing System consists of DuPont<sup>™</sup> 18320S<sup>™</sup> Filler-Sealer and DuPont<sup>™</sup> 18321S<sup>™</sup> Polyurethane Clearcoat. This system is designed to provide excellent appearance while reducing overall material usage and labor cost in the production of high-build, mirror-finish wood surfaces.

## Use DuPont Marine Finishes on Your Next Job

DuPont Marine Finishes: Hands-On Seminar

On Wednesday, April 16 from 6:00 – 8:00 Providence Lacquer will be holding a hands-on DuPont Marine Finishes seminar at New England Tech (2500 Post Road Warwick, RI)

At the seminar, there will be an overview of the NEW DuPont Marine Finishes line. Then you will be able to spray and sand the Corlar Epoxy Primer and spray the Imron MS600 Topcoat. You will also be able to sand the Fairing Compound as well as trowel it out. There will also be a troubleshooting segment where you will be able to buff out imperfections (runs & dust) from the MS600 topcoat.

We hope to see you at the DuPont Marine Finishes Seminar.

Please contact Michael Casey (401.230.6764) or Peter Kilkenny (401.639.8479) to sign-up.





IYRS: Two-Part Paint: Rolling & Tipping

The International Yacht Restoration School held their Two-Part Paint: Rolling & Tipping class on March 15 at the Hinckley Company.

Two-Part Paint: Rolling & Tipping is part of IYRS's Continuing Education Program and was presented by Michael Casey from Providence Lacquer.







#### **Diversified Finishes – Navy Ship**

Diversified Finishes did a restoration of the Admiral's Barge. The Admiral's Barge is a 50' wooden boat. Diversified Finishes stripped the boat down to bare wood then sprayed 4 coats of HMG Polykote MPS 4 + 1 Primer Filler. They let that dry and sanded it back and sprayed 2 more coats of HMG Polykote MPS 4 + 1 Primer Filler which they tinted black. They sanded that back and sprayed 3 coats of HMG Acrythane XSC Black topcoat.







#### **Ballentine's Boat Shop**

Balletine's Boat Shop fixed up and painted a 36' Islander Sailboat.

Some modifications were made to the deck. Which was primed with HMG Polykote AMC Primer Surfacer. It was sanded back and sprayed with HMG Acrythane XSC Matterhorn White topcoat.

The hull was also primed with HMG Polykote AMC Primer Surfacer and sprayed with HMG Acrythane XSC Greystone topcoat.













#### **Campbell's Boat Works**

Campbell's Boat Works did a complete restoration on a 1950 18' Century.

They sealed up the new teak with the MAS Epoxies Low-Viscosity Resin mixed with Medium Non-Blushing hardener.

Then, they sprayed 2 coats of HMG K-Type Clear Gloss over the entire boat. The boat was then sanded back with 400 grit. Then they sprayed 2 more coats of HMG K-Type Clear Gloss.









#### SurfaSolve Tool Cleaner

SurfaSolve Tool Cleaner is used to clean rollers, hands and tools during lamination. SurfaSolve Tool Cleaner will completely replace acetone and other solvents. It never stops working in the liquid form and is easily recycled using our work and floc stations. When used correctly SurfaSolve can eliminate hazardous waste generation and increases employee safety.

Great for:

- Cleaning rollers, brushes, squeegees & tools.
- Cleaning hands
- Cleaning equipment
- Gun flush
- Removing hardened resin
- Cleaning up spills
- Removing caulks and adhesives
- Cleaning Gelcoat



Try a pail of SurfaSolve Tool Cleaner with a Work Station today

Presta Gelcoat Compound Presta Gelcoat Compound is the perfect compound for marine applications. Gelcoat Compound is a VOC compliant, water-based product that removes P800 or finer dual action sand scratches and P1000 or finer wet sand scratches.

Gelcoat Compound quickly leaves a deep, high gloss finish without the use of waxes, silicones or fillers. Best used with a white 100% wool, double sided Quik Pad.



#### MAS Adhesives: Gluezilla

A one-component, high-bond strength, moisture curing adhesive.

100% waterproof for wood, fiberglass, stone, metal, foam and 1000's of other uses. Gluezilla is a high performance polyurethane (PUR) adhesive.

20 years of experience in the development & utilization of PUR adhesives shows this can be used in a wide range of application areas: flooring installation, wood processing, prefab element design, load-bearing timber structures, metal structures, production of laminated structural elements, and vehicle interiors.



## "Lunch & Learn"





Providence Lacquer & Supply Centre wants to help make your boat yard techs and painters more efficient and productive. We know that staying on top of the most efficient procedures, emerging technologies, and products if tough. We want to help you.

We know that sometimes it is hard to attend seminars and demonstrations after work. So we are now offering what is called "*Lunch & Learn.*"

This "Lunch & Learn" program is designed to bring training sessions right to your shop.

There are many different subjects that can be covered in an hour right in your shop, while everyone is there and in a work and learning manner. The subject material is endless and we can tailor an hour course to cover almost any repair issue that you face in your shop.

Training is a key component in improving production and keeping your shop profitable.

Call your Providence Lacquer sales representative and let's start training your staff on all the little things that will make your shop more productive and profitable.

We'll even buy lunch!

Do not pass up on this opportunity. It gets tougher and tougher every day to stay ahead of the competition. Your employees are the most valuable resource and the better they are trained, the better your shop will perform.

Current "Lunch & Learn" Classes:

- Marine Finishes
- Safety in the Boat Yard
- Compounding/Buffing
- Troubleshooting
- MAS Epoxies
- Festool



At Providence Lacquer we are committed to your business. We are here to help your business grow. If there are any products that you are interested in please let us know and we will do everything that we can to get it for you.

Also at Providence Lacquer we take education in our industry very serious. Let us know if there are any classes that you would be interested in attending. We can also come right to your shop and certify your employees in HMG Marine, Norton Abrasives, SEM, DeVilbiss,

Presta, etc.

For more information contact us:

 1155 Park Ave
 485 North Main St.

 Cranston, RI 02910
 Norwich, CT 06360

 401-943-1700
 860-885-0700

 www.providencelacquer.com

#### **Contact Information:**

Peter Kilkenny – peterk@providencelacquer.com • Cell: 401.639.8479 Michael Casey – mikec@providencelacquer.com • Cell: 401.230.6764

#### Coming in the Next Issue:

- News & Events
- More Projects
- 2008 Providence Lacquer Charity Golf Tournament