



Providence Lacquer & Supply Centre

NEWS

Quarter 1, 2006

Congratulations Sacco

"Finally"



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About Providence Lacquer & Supply Centre, Inc.

Providence Lacquer is one of the most progressive and respected PBE Jobbers in New England. It is a family business that was started in 1948 by Fredrick (Red) and Silvia Kafrissen. The Kafrissen's owned the company until 1980 when they sold it to Benny DiCaprio, one of the companies long time employees. In 1985, Benny went into semi-retirement and transferred the control of the corporation to Brian Keough and Peter Kilkenny.

Providence Lacquer is unlike any other Jobber. We have a Management team that combines PBE expertise with backgrounds in business disciplines including marketing, advertising, finance and more. We focus on bringing the best new products and programs to our customers.

We continue to upgrade every process so we can add even more value for our customers. We are committed to our business and to yours, and we recognize that our growth will only come from helping your business grow.

Providence Lacquer Is Your #1 Choice For All Your PBE Needs!

- * **Over 3,500 Items In Stock**
- * **Over 75 Manufacturer Lines**
- * **Full Line of HMG Marine**
- * **Full Line of DuPont and Standox**
- * **Full Line of Norton Abrasives**
- * **Competitive Prices!**
- * **Free e-mail newsletter and specials**
- * **Free Delivery**
- * **2 locations**
- * **Easy access from the highway**
- * **Informative Website**
- * **Access Major Manufacturer Websites**
- * **Dedicated Customer Service**

“If you are not already doing business with US, we want YOU as a customer!”

Providence Lacquer 2nd Annual Charity Golf Tournament

Providence Lacquer announces its Charity Golf Tournament to be held Saturday, June 24, 2006 at Cranston Country Club. Brian Keough, President, said, “Everyone at Providence Lacquer is excited about our annual charity golf tournament. We want to show our customers that we really appreciate their business.”

The tournament package includes lunch, 18 holes of golf, unlimited range balls, cart, dinner, plenty of door prizes and lots of fun. Cranston Country Club was designed by Geoffrey Cornish. It is a 18 hole championship course that turns an everyday round of golf into an uncommon experience. At Cranston Country Club you'll appreciate the meticulous attention they give their course.

All proceeds will benefit “The imPOSSIBLE DREAM.” “The imPOSSIBLE DREAM” is a charitable organization based out of Warwick, RI that makes dreams come true for chronically ill children.

This event is held in memory of Benny DiCaprio, '88.

For more information on the tournament, contact Peter Kilkenny at 401-943-1700.



SATA RPS...The simple, ingenious disposable cup system

Only a single cup needed for mixing, painting, refilling and storing.

Handling is extremely simple because it only consists of three components.

Using a conventional gravity cup involves cleaning the cup and spray gun that requires a lot of solvent. In addition, cleaning consumes plenty of time and money. The SATA RPS disposable cup requires no cleaning. For fast color change, only the material passage must be cleaned. Not only does it save solvent, but it also saves time for the painter.

The SATA RPS cup is based on the gravity flow system. The painter obtains outstanding finish results.

The RPS disposable cup fits all SATA guns with a standard cup fitting or QCC cup without an adapter. Adapters with QCC connection are available for other spray gun manufacturers, a creative added benefit of SATA RPS disposable cup.

SATA RPS is only available at:
Providence Lacquer & Supply Centre



Paint mixing:

→ **Clean work place**

- + Mix directly in the cup. No additional mixing cup, no additional paint strainer or paint transfer loss
- + Easily read scale for common mixing ratios
- + Stable cup for mixing
- + Volume of 0.6 L (0.63 qt)

Direct attachment to the spray gun:

→ **Easy, quick and universal**

- + No adapter necessary
- + Ready in just a few steps
- + Attaches directly to any SATA standard or QCC (Quick Cup Connector) spray guns
- + Adapters are available for other spray guns (see chart on page 4)
- + Weighs only (1.8 oz), comfortable ergonomics

Easy intermediate cleaning of the spray gun:

→ **Saves time and cleaning solvents**

- + Quick color change
- + Intermediate material passage cleaning of water-borne paint with pressure pump spray bottle or squeeze bottle
- + Less solvent usage

Paint storing:

→ **No expense for separate containers**

- + Airtight storage for left over material
- + No diffusion of solvent or water
- + Easily marked for later identification

No cleaning, easy disposal:

→ **User-friendly and competitive**

- + No solvent and work time needed for cleaning
- + Save on disposal
- + Saves space by stacking RPS cups

Perfect finish results:

→ **Reduces the chance of a high cost redo**

- + Proven gravity flow cup system
- + First class finish results

New Technology in Sanding



The Norton Multi-Air Process combines the revolutionary maximum dust extraction Multi-Air back up pad with premium abrasive Multi-Air discs to optimize performance, increase productivity and eliminate dust.

Less dust means more productivity. Increased productivity means more profit.

Eliminating dust and increasing the surface cutting area is how Multi-Air is able to improve productivity by 35% versus traditional vacuum sanding and by 60% versus non-vacuum sanding. It's simple, if you keep the abrasive grain exposed to cut through paint and gel coat by continually removing the dirt that can clog paper and

leave wild scratches, you will cut faster and the sandpaper will last longer.



Bottom line, the job gets done faster and costs less with Norton Multi-Air.

Meguiar's began to research and develop products and services for professionals over one hundred years ago. Today, Meguiar's continues to introduce new technologies and procedures in anticipation of the needs of a continually changing industry.

Meguiar's remains committed to helping detailers and serious enthusiasts restore, create and maintain a flawless finish on every surface.

Meguiar's has introduced there new line of professional detail products.

With Meguiar's you do not need a ton of products to get the job done. Meguiar's has a stream line grouping of products that gets the job done right every time.

Meguiar's products are all OSHA compliant.



SACCO's Surprise Retirement Party

We would like to Thank everyone that attended Frank "SACCO" Saccoccia's Surprise Retirement Party on January 28, 2006.

Here are some pictures from his party. The rest can be seen at:

<http://community.webshots.com/user/ProvLaq>



“The Finest in Finishing Products”

Five quality products – Ultra Cutting Crème, Ultra Cutting Crème Light, 1500 Polish, Swirl Remover & Hand Glaze – form the fastest and easiest buffing system available. Each of these specially formulated products is designed to produce outstanding results on its own, or in combination with each other. These products are all named to clearly identify their specific functions and color coded to correspond with Quik Pad Buffing Pads for maximum performance. With features like these, it’s easy to see why Presta’s Ultra Buffing System is truly the “Finest in Finishing Products.”



Ultra Cutting Crème:

Aggressive compound developed to remove 1200-grit and finer sand scratches from soft and aged paint. This advanced formula makes compounding ultra-high solids clears faster and much easier. It produces outstanding gloss on all automotive finishes, gel coats and marine coatings. Best used with a black wool pad.

Ultra Cutting Crème Light:

Mildly abrasive compound designed to remove 2000-grit and finer sand scratches from any paint surface – from soft, freshly painted to fully cured. Ultra Cutting Crème Light produces a high gloss finish without the use of waxes, silicones or fillers that hide scratches and defects. Best used with a yellow wool pad.



1500 Polish:

Cleaner/Polish removes minor surface imperfections and oxidation from new or aged paint. With no waxes, fillers or silicones that hide defects, 1500 Polish creates an extremely high gloss finish that won’t wash away. Best used with a green wool pad.

Swirl Remover:

Designed to remove swirls from both fresh and cured paint surfaces and leave a high gloss finish. For heavy, cured swirls, best results are achieved by compounding first and then using Swirl Remover. Best used with a blue foam pad.



Hand Glaze:

Breathable, easy-on/easy-off hand finishing glaze designed to enhance the beauty of both old and newly painted surfaces. Hand Glaze is specially formulated to produce a protective, glass-like finish on all acrylic enamels, acrylic lacquers, urethane and basecoat/clear coat finishes.

Some Great Products from DuPont Performance Coatings



Acrylic Trim Clear (A-7480S):

Acrylic Trim Clear is an easy to use, ready-to-spray Acrylic Trim and Jamb Clear designed for small spot repairs. For example, interior door jambs, small parts, etc.

Surface Klean:

These are two unique, multi-purpose cleaning solvent blends that remove wax, grease, oil or any other contaminants before the repair process starts.



DuPont Putty:

2250S Premium High Flow Putty and 2270S Flexible Putty have attributes that make them very easy to use. These putties are designed to make repairs a smoother, quicker process. These 2 products deliver improved productivity and superior results.

Sanding Paste (2311S):

Combines good scuffing with easy clean up and excellent results. Technicians have indicated they want a sanding paste that provides good scuffing of the OEM clear coat without being too aggressive as to cause color problems in the repair. 2311S Sanding Paste was designed as an effective scuffing paste with a residue that is easily cleaned with water.



Standoflex Low VOC Plastic Cleaner:

Standoflex Low VOC Plastic Cleaner reduces the cost of expensive tempering or degreasing of plastic parts and bumpers. It can be used in conjunction with a scuff pad to significantly increase the abrasive properties over a pad alone or with a brush to further enhance adhesion around hard to reach contours and crevices.

Standohyd Cleaner:

Standohyd Cleaner is a Waterborne Silicone Remover that is easy to use and compatible with all Stadox Topcoat systems including, Standohyd basecoat. It can be used as both a pre-cleaner and final cleaner and has excellent anti-static properties. Can be applied using a soaked cloth or spray bottle and then removed with a clean, dry cloth.





At Providence Lacquer we are committed to your business. We are here to help your business grow. If there are any products that you are interested in please let us know and we will do everything that we can to get it for you.

Also at Providence Lacquer we take education in our industry very serious. Let us know if there are any classes that you would be interested in attending. We can also come right to your shop and certify your employees in Norton Abrasives, SEM, DeVilbiss, Presta, etc.

For more information contact us:

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Coming in the Next Issue:

- Tork Towels
- Changing or restoring leather, vinyl, and plastic
- SEM Products
- A275... The Best Sandpaper
- Blue Sheeting
- CT30 Desiccant Dryer
- Marketing... A way to grow your business