

Providence Lacquer & Supply Centre

NEWS

Quarter 2, 2007



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About Providence Lacquer & Supply Centre, Inc.

Providence Lacquer is one of the most progressive and respected PBE Jobbers in New England. It is a family business that was started in 1948 by Fredrick (Red) and Silvia Kafriksen. The Kafriksen's owned the company until 1980 when they sold it to Benny DiCaprio, one of the companies long time employees. In 1985, Benny went into semi-retirement and transferred the control of the corporation to Brian Keough and Peter Kilkenny.

Providence Lacquer is unlike any other Jobber. We have a Management team that combines PBE expertise with backgrounds in business disciplines including marketing, advertising, finance and more. We focus on bringing the best new products and programs to our customers.

We continue to upgrade every process so we can add even more value for our customers. We are committed to our business and to yours, and we recognize that our growth will only come from helping your business grow.

Providence Lacquer Is Your #1 Choice For All Your PBE Needs!

- * Over 3,500 Items In Stock
- * Over 75 Manufacturer Lines
- * Full Line of HMG Marine
- * Full Line of DuPont and Standox
- * Full Line of Norton Abrasives
- * Competitive Prices!
- * Free e-mail newsletter and specials
- * Free Delivery
- * 2 locations
- * Easy access from the highway
- * Informative Website
- * Access Major Manufacturer Websites
- * Dedicated Customer Service

“If you are not already doing business with US, we want YOU as a customer!”

Rhode Island Marine Trades Association

The Rhode Island Marine Trades Association was founded in 1964 and represents all aspects of the marine industry.

Providence Lacquer is proud to be part of this

International Marina & Boatyard Conference

The International Boatyard & Marina Conference took place January 27-31 in Tampa, Florida.

Michael Casey and Peter Kilkenny from Providence Lacquer attended the conference.



SAVE THE DATE:

Providence Lacquer & Supply Centre
3rd Annual Charity Golf Tournament

Saturday, August 11, 2007
Cranston Country Club
1:00 – Shotgun

All proceeds go to the imPOSSIBLE DREAM

Newport Shipyard

Newport Shipyard did a custom semi-gloss interior color with HMG Acrythane XSC in a 60 plus foot Gunboat.

The color was matched with HMG Acrythane XSC to the original color of the interior.



Diversified Finishes

Diversified Finishes used HMG Acrythane XSC Clearcoat over Awlgrip on a 30 plus foot Hunt Yacht. Polished to a flawless finish the following day.



Parker's Boatyard

Parker's Boatyard did a complete 50' mast with the HMG System. They used the HMG wet-on-wet process. Two coats of Polykote AMC Primer Sealer were sprayed and then came right back with two coats of Matterhorn White Acrythane XSC topcoat. The process saved them one full day in completion over the usual paint system.



Ballentine's Boat Shop

Ballentine's Boat Shop did a 14' Heroshoff Sailboat. They used the HMG wet-on-wet process. One coat of Polykote AMC Primer Sealer was sprayed that was tinted green. Then two coats of Jade Mist Green Acrythane XSC topcoat and one coat of Acrythane XSC Clear was sprayed. The complete project was done in an hour and fifteen minutes start to finish.



Providence Lacquer and HMG Marine want to thank Newport Shipyard, Diversified Finishes, Parker's Boatyard & Ballentine's Boat Shop for their willingness to give us a chance and we look forward to becoming the preferred choice for years to come.

2007 Providence Lacquer Marine Seminar



The 2007 Providence Lacquer Marine Seminar took place January 25 at the Newport Marriott.

Tony DeLima started the seminar off with MAS Epoxies.

Next was David Pulsifer with Hutchins, American Tape & Presta Products.

Then Mark Davis stepped up with Tork, Meguiar's, SAS Safety, SEM Products and DeVilbiss Spray Equipment.

Next up was Bob Aulizio with Norton Abrasives. He showcased the Muli-Air sander & DRY ICE.

Last up was Michael Casey with Festool and HMG Marine.

We would like to thank everyone who attended from Burr Brothers, Parker's Boatyard, Little River Boatyard, Concordia Company, Onset Bay Marina, Hyannis Marina, Steve's Boat Repair, Seascope Systems, Hall Spars & Rigging, Aquidneck Custom Composites, Newport Shipyard, D.N. Kelley & Son, Safe Sea, Hinckley and Bessette Marine Finishes.

We would also like to thank our manufacturers for making this event a success.

Providence Boat Show

The 14th Annual Providence Boat Show took place January 11-14 at the Rhode Island Convention Center.

This was our second year participating in the show and again it was a great success.

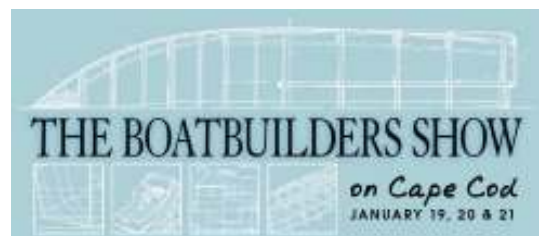


Cape Cod Boatbuilders Show

The 1st Annual Cape Cod Boatbuilders Show took place January 19-21 at the Sheraton in Hyannis.

Providence Lacquer displayed Festool, HMG Marine, Norton Abrasives & MAS Epoxies.

We look forward to participating in the show next year.



McMillian Yachts

McMillian Yachts is in the middle of a 4-year complete restoration of a 104' Trumphy.

McMillian Yachts used MAS Epoxies to seal the interior, to build the water tanks and to glass the deck.



Seascope Systems

Seascope Systems is working on "PAM." "PAM" was built in 1921 by Great Lakes Boatbuilding and is 62'. She was built for Hiram Walker.

Seascope Systems used MAS Epoxy on the whole boat. Then they primed the boat with HMG Polykote Primer and then sprayed a custom Acrythane XSC topcoat color, Tiederman White, over the top.

MAS Epoxy Rapid Cure



Rapid Cure is great for quick repairs and bonding. Mix small amounts – no more than ½ oz. of each of the resin and hardener at a time.

You'll have 30-45 seconds to use it, and 5-10 minutes to set it. You can sand and handle bonded parts in 1 hour. Full cure is in 4-6 hours.

Rapid Cure is FAST, PERMANENT & WATERPROOF.



PAM is half in MAS Epoxy & half in HMG Polykote Primer



Maine Boatbuilders Show

The 20th Annual Maine Boatbuilders Show took place March 15-18 at the Portland Company Complex.

Forte Carbon Fiber Products displayed a boat in the show that was done with the complete HMG Marine Coatings System. First the boat was primed with HMG MPS Polykote Primer. Then two coats of Black Acrythane XSC with three coats of clear were sprayed on the top. The Acrythane XSC and Clear were put down in an hour and fifteen minutes at 55 degrees.



AVOS – Allows View of Surface

AVOS is a revolutionary abrasive system for portable grinders. The unique shape of AVOS discs allows the operator to see the surface area being ground, while this disc is spinning. The hole design allows for vision and cooler sanding. The grinding angle for conventional discs is 45 degrees. AVOS back-up pad and discs allow flatter sanding and reduced gouging, removing debris from sanding area to reduce loading and improve cut rate.

AVOS comes in 24 grit up to 80 grit. It also comes in fine, medium and coarse Bear-Tex.



A Look Inside Festool

Festool makes superior power tools and pneumatic sanders that make boat and marine work faster, easier and more accurate than ever before. Festool provides a complete system, from high-performance dust extraction to long-life consumables. For boatbuilding, marine fabrication and restoration, Festool helps make the job more profitable for the discriminating professional. Festool offers not just tools, but complete, portable solutions. Here is a look at some of their tools.



The very compact, remarkable light C12 offers all the power, control, torque and features you need for demanding jobs. It's the lightest 12V on the market and the first cordless drill with a brushless motor. Lift a pound less each time you drill or drive without sacrificing any power. That's 200 fewer pounds in a typical day. As for longevity, the C12 will drive up to one million screws before it needs to be replaced.

Cut as straight as a panel saw with the versatility of a portable saw. It has a multitude of uses, from fine cabinetry to cutting spiral staircase steps; from rough timber to cutting out window frames in renovation work.



If you need fast material removal plus smooth fine sanding, but only want to buy one tool, the Rotex 150FEQ is for you. It switches instantly from random orbital sanding to rotary random orbital motion, to cover rough sanding, fine sanding and polishing.

The right tool for the job. The ETS 150/3 has a short 1/8" stroke for fine finish work. The ETS 150/5 has a 3/16" stroke for intermediate sanding and fast stock removal. Both versions are balanced for their specific stroke, for smooth, low vibration working.



This dust extractor does more than just clean. Innovative design and versatility are only 2 of the characteristics of the CT mobile dust extractor. For use with all Festool vacuum tools.



We now have Norton DRY ICE paper that fits the Festools. This is a perfect combination. The combination of Norton SG seeded-gel and premium heat-treated grains provides the most aggressive yet coolest cut, with maximum resistance to dulling. This results in higher cut rates and extended life - as much as 2:1 vs. conventional designs. The water-based stearate No-Fil coating provides maximum load resistance, extending life even more. Operators do more with each disc in less time and downtime changing spent discs is minimized.



FESTOOL®



At Providence Lacquer we are committed to your business. We are here to help your business grow. If there are any products that you are interested in please let us know and we will do everything that we can to get it for you.

Also at Providence Lacquer we take education in our industry very serious. Let us know if there are any classes that you would be interested in attending. We can also come right to your shop and certify your employees in HMG Marine, Norton Abrasives, SEM, DeVilbiss, Presta, etc.

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Coming in the Next Issue:

- 3rd Annual Providence Lacquer Charity Golf Tournament
- A Look Inside MAS Epoxies
- SEM Guide Coat
- Dolphin Glaze
- News & Events