

Providence Lacquer & Supply Centre

NEWS

Quarter 2, 2006



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About Providence Lacquer & Supply Centre, Inc.

Providence Lacquer is one of the most progressive and respected PBE Jobbers in New England. It is a family business that was started in 1948 by Fredrick (Red) and Silvia Kafrissen. The Kafrissen's owned the company until 1980 when they sold it to Benny DiCaprio, one of the companies long time employees. In 1985, Benny went into semi-retirement and transferred the control of the corporation to Brian Keough and Peter Kilkenny.

Providence Lacquer is unlike any other Jobber. We have a Management team that combines PBE expertise with backgrounds in business disciplines including marketing, advertising, finance and more. We focus on bringing the best new products and programs to our customers.

We continue to upgrade every process so we can add even more value for our customers. We are committed to our business and to yours, and we recognize that our growth will only come from helping your business grow.

Providence Lacquer Is Your #1 Choice For All Your PBE Needs!

- * Over 3,500 Items In Stock
- * Over 75 Manufacturer Lines
- * Full Line of HMG Marine
- * Full Line of DuPont and Standox
- * Full Line of Norton Abrasives
- * Competitive Prices!
- * Free e-mail newsletter and specials
- * Free Delivery
- * 2 locations
- * Easy access from the highway
- * Informative Website
- * Access Major Manufacturer Websites
- * Dedicated Customer Service

“If you are not already doing business with US, we want YOU as a customer!”

A275...The Best Sandpaper on the Planet



A275 is sandpaper technology at its best. It cuts faster, runs cooler, resists loading better and lasts far longer than any conventional sandpaper.



Benefits:

- 30% - 50% faster cut rate
- Achieves a more consistent, uniform scratch pattern.
- Extended cut life
- Improved load resistance.
- No color transfer

GUARANTEED
NO-RISK
TEST POLICY
NORTON



A New Revolutionary Anti-Fouling

The new technology incorporated in the development of Superspeed SP52 is based on the most eco-friendly systems available. These systems have been tried and tested around the world and are provided to meet the demands of all marine craft owners and operators. Superspeed works on virtually all substrates and on every type of vessel – from ice breaker to sport fisher, sailboat to performance racer, cruise ship to tug boat. Because of this unique technology there is no complex array of bottom paints to choose from with Superspeed “one size fits all.”

Superspeed SP52 is a completely new approach to anti-foul bottom paint is inspired by Mother Nature. Following the rather simple observation that despite spending 100% of the time in water, fish and many invertebrates are not prone to fouling with weed and other undesirables. Using this as inspiration, Superspeed mimics a fish’s skin by catalytically developing a smooth micro-film that works as a fouling, shedding surface when the bottom paint is in contact with water. This film sheds marine growth with any water movement, leaving the hull clean and efficient.



2006 Providence Lacquer Marine Seminar



First we would like to thank everyone that showed up to the 2006 Providence Lacquer Marine Seminar. We would also like to thank New England Tech and our manufacturers for making this event a success.

The night started off with a buffet dinner.

David Pulsifer started the seminar with Karajen Corp., Hutchins Tools, American Tape, and Presta Products.

Then Mark Davis stepped up with Tork, Meguiar's, SAS Safety, SEM Products and DeVilbiss Spray Equipment.

Next up was Chris Trummel and Bob Aulizio with Norton Abrasives. They showcased the new and innovative Norton Multi-Air sander and A275 sandpaper.

Last up to the stage was Mike Casey from Brewer Wickford Cove to talk about HMG Marine. We thought that it would be best to hear about HMG Marine from one of the most respected boat painters in New England.

If you were not able to attend the 2006 Providence Lacquer Marine Seminar, but you would like some information and to see the manufacturers representatives please contact Peter Kilkeny at 401-943-1700.

We hope to see you all at next year's seminar.



SHORT WAVE Tungsten Halogen Infrared Curing System

- The fastest, most efficient method of curing paint.
- Cures from the inside out.
- Great for small repairs and touch-ups.
- Features a light-weight, compact stand for curing in hard-to-reach areas.
- Can be removed from the stand and used as a hand-held unit.
- Curing Area: 18" x 24"

For more information or to try a demo unit call Peter at 888-943-1700.



Brewer Yacht Yard at Cowesett



Brewer Yacht Yard at Cowesett is the perfect place to keep your boat! Located on Narragansett Bay, the heart of New England yachting, Brewer Cowesett can accommodate every need of the Rhode Island boaters. With over 1,200 seasonal and transient slips between Cowesett and their sister yard next door, Brewer Greenwich Bay Marina, they are guaranteed to have space available for local sailors and visiting cruisers alike.

Brewer Yacht Yard at Cowesett is a full-service boat yard and marina. They are capable of addressing almost any marine repair or modification. They are best known for their mechanical work, structural fiberglass repair and high quality paint finishes.

Brewer Yacht Yard at Cowesett's applicators are starting to use HMG Marine products. Providence Lacquer and HMG Marine want to thank Brewer Yacht Yard at Cowesett for their willingness to give us a chance and we look forward to becoming the preferred choice for years to come.

Visit www.byy.com/Warwick for more information about their services or call at 401-884-0544.



Crystalseal Floor & Galley Varnish



Crystalseal is a moisture curing polyurethane coating available in high gloss and designed for use as a general purpose seal for most flooring and galley substrates.

Crystalseal dries to a finish that offers excellent chemical resistance, adhesion, abrasion resistance and flexibility combined with excellent color retentive properties. Its hardness is exceptional.

One of the greatest features of Crystalseal is that you can overcoat it in approximately 2 hours, which means that you can get a few coats down each day.



“The Finest in Finishing Products”

Five quality products – Ultra Cutting Crème, Ultra Cutting Crème Light, 1500 Polish, Swirl Remover & Hand Glaze – form the fastest and easiest buffing system available. Each of these specially formulated products is designed to produce outstanding results on its own, or in combination with each other. These products are all named to clearly identify their specific functions and color coded to correspond with Quik Pad Buffing Pads for maximum performance. With features like these, it’s easy to see why Presta’s Ultra Buffing System is truly the “Finest in Finishing Products.”

Ultra Cutting Crème:

Aggressive compound developed to remove 1200-grit and finer sand scratches from soft and aged paint. This advanced formula makes compounding ultra-high solids clears faster and much easier. It produces outstanding gloss on all automotive finishes, gel coats and marine coatings. Best used with a black wool pad.



Mildly abrasive compound designed to remove 2000-grit and finer sand scratches from any paint surface – from soft, freshly painted to fully cured. Ultra Cutting Crème Light produces a high gloss finish without the use of waxes, silicones or fillers that hide scratches and defects. Best used with a yellow wool pad.



1500 Polish:

Cleaner/Polish removes minor surface imperfections and oxidation from new or aged paint. With no waxes, fillers or silicones that hide defects, 1500 Polish creates an extremely high gloss finish that won’t wash away. Best used with a green wool pad.



Swirl Remover:

Designed to remove swirls from both fresh and cured paint surfaces and leave a high gloss finish. For heavy, cured swirls, best results are achieved by compounding first and then using Swirl Remover. Best used with a blue foam pad.



Hand Glaze:

Breathable, easy-on/easy-off hand finishing glaze designed to enhance the beauty of both old and newly painted surfaces. Hand Glaze is specially formulated to produce a protective, glass-like finish on all acrylic enamels, acrylic lacquers, urethane and basecoat/clear coat finishes.



PLUS High Efficiency Pressure or Gravity Feed Spray Gun



Features:

- High-speed coverage saves time – 20% larger spray pattern and 15% more fluid flow than many conventional spray guns due to optimized air cap and new tip design.
- High transfer efficiency – Greater than 65% transfer efficiency saves material and improves visibility.
- Lightweight and comfortable
- Easy to clean – Plated gun body is gun washer safe and maintains its “like new” appearance.
- Stainless steel fluid tip and needle.

American XG Masking Tape



Nothing performs like American Extreme Grade XG pressure-sensitive refinishing tape. With super adhesion, UV – and solvent resistance and high conformability, it’s the top quality tape you can depend on for flawless results every time.

American XG goes on smoothly and corners like a dream. It resists seepage and comes off with ease to deliver a clean, crisp paint line – without adhesive residue, ragged edges or tape tearing. Plus, its superior moisture resistance makes American XG the ideal choice for wet sanding or use in humid conditions.

Put American XG Refinishing Tape to work for you for unsurpassed quality and innovative features you won’t find in any other product and rev up your business today.



At Providence Lacquer we are committed to your business. We are here to help your business grow. If there are any products that you are interested in please let us know and we will do everything that we can to get it for you.

Also at Providence Lacquer we take education in our industry very serious. Let us know if there are any classes that you would be interested in attending. We can also come right to your shop and certify your employees in HMG Marine, Norton Abrasives, SEM, DeVilbiss, Presta, etc.

For more information contact us:

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Coming in the Next Issue:

- Blue Sheeting
- Scuff Pads
- Restoring Vinyl, Leather & Plastic
- Tork Towels
- CT30 – Desiccant Dryer
- Meguiar's Detailer Products
- Karajen Corp.